

The 2007 Merit Raises: A Look Ahead

The 2007 merit raise process has concluded, and within a few weeks usmnews.net will be able to reveal just what happened. Until then we thought it might be useful to return to the beginning of the 2006-07 academic year to see the starting line for the 2007 merit raises race. The table below contains all of the 2006-07 CoB faculty who are returning for the 2007-08 academic year. Along with the names are the relevant CoB units and other "notes" about various faculty. In most cases, the "notes" section lists various CoB professorships held by faculty. With the exception of the Draughn Professorship, the CoB's professorships pay anywhere from \$3,000 to about \$20,000 per year, none of which is included in the "'06-'07 Salary" column below. The Draughn Professorship is supported by a \$1,000,000 endowment, and could yield a salary supplement of \$50,000 per year. Finally, the table below is color-coded by academic rank. This coding process is as follows: professors, associate professors, assistant professors and instructors.

2006-07 Salaries, USM College of Business

Rank	Name	'06-'07 Salary	Unit	Other Notes
1	Doty, Harold	\$153,924	MGT	Began year as Dean
2	Niroomand, Farhang	\$142,938	ECO	Began year as Associate Dean
3	Carter, George	\$125,969	ECO	Began year as EFIB Chair
4	Posey, Roderick	\$122,033	ACC	Budget Book lists as SAIS Director
5	Gunther, William	\$120,368	ECO	BBER Director
6	Lindley, Tom	\$112,951	FIN	
7	Henderson, Jim	\$112,360	ACC	
8	Williams, Alvin	\$112,262	MKT	Kaetsu Professorship
9	Jordan, Charles	\$104,594	ACC	Morgan Professorship
10	Nissan, Edward	\$104,565	ECO	Economics Professorship
11	Clark, John	\$103,239	FIN	Financial Services Professorship
12	Clark, Stan	\$ 99,230	ACC	BAC Professorship
13	Hood, Matthew	\$ 97,500	FIN	Banking Professorship
14	Hsieh, Chang	\$ 96,662	MIS	McCarty Professorship
15	Smith, Robert	\$ 94,639	ACC	
16	LaFleur, Elizabeth	\$ 93,583	MKT	
17	Mixon, Franklin	\$ 93,561	ECO	
18	Bushardt, Stephen	\$ 93,211	MGT	
19	Depree, Chauncey	\$ 92,607	ACC	
20	Davis, Donna	\$ 92,173	MIS	
21	Anderson, Mary	\$ 91,206	ACC	
22	Pate, Gwen	\$ 90,635	ACC	Director of Undergraduate Programs
23	Duhon, David	\$ 90,014	MGT	
24	Vest, Michael	\$ 89,990	MGT	BAC Professorship
25	Topping, Sharon	\$ 89,663	MGT	
26	Peyrefitte, Joseph	\$ 89,416	MGT	Partnership Society Professorship
27	Daniel, Francis	\$ 89,287	MGT	Director of Graduate Programs

28	Becker, Cherylynn	\$ 89,216	TM	Began year as TM Chair
	Henthorne, Tony	\$ 89,216	MKT	
30	Salter, Sean	\$ 88,138	FIN	
31	Osmonbekov, Talaibek	\$ 87,580	MKT	Partnership Society Professorship
32	Klinedinst, Mark	\$ 87,534	ECO	
33	Carr, Jon	\$ 86,768	MGT	BAC Professorship
34	Sequeira, Jennifer	\$ 85,002	MKT	
35	Wittmann, Michael	\$ 85,000	MKT	Draughn Healthcare Sales Professorship
36	Lai, Fujun	\$ 84,890	MIS	
37	Chen, Kuo Lane	\$ 82,507	MIS	
38	Marvasti, Akbar	\$ 80,000	ECO	BAC Professorship
39	Michael, Daniel	\$ 79,973	MKT	
40	Albin, Marvin	\$ 78,698	ACC	
41	Smith, William	\$ 78,264	MKT	
42	Magruder, James	\$ 76,924	MIS	
43	Yang, Jie	\$ 76,226	MGT	
44	Green, Trellis	\$ 75,055	ECO	
45	Malik, Farooq	\$ 74,754	ECO	BAC Professorship
46	Zantow, Kenneth	\$ 73,421	MGT	
47	Monchuk, Daniel	\$ 71,811	ECO	
48	Price, Catherine	\$ 71,201	TM	
49	Dakhliia, Sami	\$ 71,000	ECO	Partnership Society Professorship
50	King, Ernest	\$ 70,111	LAW	
51	Shi, Weihua	\$ 69,884	FIN	
52	Lambert, John	\$ 65,000	IB	
53	Burgess, Brigitte	\$ 61,850	FM	
54	Davis, Lizhu	\$ 55,000	FM	
55	Munn, Patty	\$ 53,222	ACC	
56	Brown, John	\$ 52,030	ACC	
57	Loyd, Dolly	\$ 51,695	MKT	
58	Fennell, Wanda	\$ 49,048	MGT	
59	Green, Evelyn	\$ 46,000	TM	
60	Sevier, Amy	\$ 45,124	MGT	

Sources: 2006-07 USM Budget Book (USM Libraries) and USM Human Resources Department.